

# What Do the Top Lean Promoters and Influencers Tell Lean Professionals to Do?

Continuously Improve  
Respect People  
Ask “Why?”  
Make Problems Visible  
Think Scientifically  
Problem-Solve  
Quickly Take Action  
Teamwork

Great advice for solving your  
problems at work!

**But what about the problems  
with Lean management itself?**

# Lean's Biggest Problems

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Leaders' Disinterest in Lean Management

Lack of Lean Transformations

Lean Professionals' Chronic Difficulties

Toxic Positivity

Gaslighting

Have you noticed how difficult it is for top promoters and influencers to publicly acknowledge these problems and their disinterest in solving these problems?

Clearly, there is a large gap between what they espouse and what they do.

Large “say-do” gap.  
Not “walking the talk.”  
Hypocrisy.



Why are these problems taboo?

And what are the responsibilities of top  
Lean promoters and influencers?

Why isn't the great advice given to Lean professionals used by Lean's top promoters and influencers to solve Lean's problems?

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What do you think should be  
done to close the gap?

What should Lean's top promoters  
and influencers do differently?