

Lean Leader Profile

- A Person Who Reads/Observes/Studies
- Wants to Try What He / She Read
 - See if it is True
 - See if He / She Can Do It
- Personal Involvement
- Persistent
- Never Stops Thinking
- Never Stops Communicating
- Totally Consistent
- Disciplined

Lifelong Learning (never says “I’m beyond that”)

Curious / Likes to Experiment

Verify / Validate

Ego & Gratification

Lead by example / servant leadership

Failure Not a Barrier


Problems: A Personal Challenge

Likes to Teach

Devoted to Improvement


Variation is Waste

What Lean Leaders Believe in...

- The Existence of 
- Existence of End-Use Customers
- Continuous Improvement (kaizen)
- People Must be Respected
- Balance
- Doing + Thinking
- Stakeholders

**Wasting People's Time =
Wasting Their Lives**
*Inconsistent With CI
and RP Principles*

What Lean Leaders Say...

- Does this Eliminate  ?
- Does this Create Value for End-Use Customers?
- What's the Root Cause of the Problem?
- “Use Your Head, Not Your Money” Ohno
- Is This the Least-Waste Way to Do the Work
and Behave?

**Feedback and Reward System
Must be Consistent with Lean**

What Lean Leaders Do...

- **Participate in or Lead Kaizens (Teach)**
- **Identify Inconsistencies & Makes Corrections**
- **Think All the Time**
- **Communicate X1000**
- **Observe the Work (“go see”)**
- **Ensure Discipline (self and others)**
- **Seek Balance**
- **Experiment Frequently (don’t quit if it fails once)**
- **Make System-Wide Changes**