

# How Lean World Can Do Better.

Progressive management (PM)  
is usually presented as  
something new...

as something different than  
the usual way of leading  
organizations and managing  
the work.

But it is much easier for people  
to believe in the goodness  
of past ways than some  
unknown better future.

People, especially leaders, have  
a strong affinity for traditions...

the way things were done  
in the past.

If presenting PM as something  
new is not very persuasive...

if “new” is a significant barrier  
to progress in leadership and  
management thinking...



then present PM as  
tradition, as an old way  
of doing things...

because whenever there is an  
urgent need in business for  
something to happen quickly...

the waste, unevenness, and  
unreasonableness built into  
the process melts away.

The process is quickly improved  
so that the work flows...

without making people  
work harder.

Under these conditions, leaders  
love the business results.

It is tradition to do this in  
times of emergency...

and it can be tradition in  
times of non-emergency.



Progressive management  
is a beneficial form  
of tradition.

**Lean World Can  
Do Better.**

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